

Four-Year Study Plan of Marketing Management Programme (2021 cohort)

Rev 20230406

Course Code		Course Title	Year One				Year Two		Year Three		Year Four	
			Sem 1	Winter	Sem 2	Summer	Sem 1	Sem 2	Sem 1	Sem 2	Sem 1	Sem 2
I. BBA (Hons) Core Courses (48 Units)												
ECON2013	Principles of Microeconomics	3										
MKT2003	Principles of Marketing Management	3										
ACCT2003/ACCT2043	Principles of Accounting I [®]			3								
BUS1013	Business, Entrepreneurship, and Innovation			3								
BUS2013/BUS2053	Principles of Law [®]					3						
FIN2003/FIN2023	Financial Management [®]					3						
ECON2003	Principles of Macroeconomics						3					
ACCT2013/ACCT2053	Principles of Accounting II [®]						3					
BUS3003	Business Communications							3				
BUS3023	Business Research Methods							3				
EBIS2023	Business Analytics							3				
BUS2003	Organisational Behaviour								3			
BUS4023/BUS4093	Management Information Systems [®]								3			
BUS4013	Strategic Management									3		
BUS4073	BBA Project I										3	
BUS4083	BBA Project II											3
II. Major Required Courses (15 Units)												
MKT3033	Consumer Behaviour					3						
MKT3023	Marketing Research						3					
MKT3063	Responsible Marketing							3				
MKT3013	Global Marketing								3			
MKT4003	Marketing Strategy								3			
III. Major Elective Courses (6 Units)												
ME01 ME02											6	
IV. University Core Courses (36 Units)												
UCLC1003	University Chinese	3										
UCLC1013	English for Academic Purposes I	3										
UCLC1023	English for Academic Purposes II			3								
UCLC1033	English for Academic Purposes III					3						
CH11103	Introduction to Modern Social Theories		3									
CH11203	Morality and Foundations of Law					3						
CH11063	Chinese Culture and Modern China						3					
CH11073	Contemporary Chinese Society and Thoughts (Theories)			3								
CH11183	Contemporary Chinese Society and Thoughts (Social Practice)				2							
CH11193	Contemporary World and China ^①						2					
MT1003	Military Training		2									
WPEX1013	Emotional Intelligence	1										
WPEX2013	Experiential Arts [®]					1						
WPEX2023/ WPEX2033	Voluntary Service [®] , or Environmental Awareness [®]						1					
UCHL1XX3	Healthy Lifestyle [®]	1		1		1						
V. General Education Courses (18 Units)												
Level 1 Foundational Courses	History and Civilization [®]						3					
	Quantitative Reasoning ^④			3								
	Values and the Meaning of Life ^⑤			3								
Level 2 Interdisciplinary Thematic Courses	Culture, Creativity and Innovation [®] , or Science, Technology and Society [®] , or Sustainable Communities [®]						3		3			
Level 3 GE Capstone Courses	Service-Learning Course [®] , or Service Leadership Education Course [®] , or Experiential Learning Course [®] , or Interdisciplinary Independent Study [®]							3				
VI. Free Elective Courses (24 Units)												
FE01 FE02 FE03 FE04 FE05 FE06 FE07 FE08		3 ^③				3		6	6	6		
Total Units: 147		17	5	19	2	20	21	21	21	18	3	

① This 2-unit course requires student to attend at least 10 lectures within his/her first two years of study.

② This denotes a course category in which a list of courses may be developed for students' selection. Students are expected to refer to the Online Course Selection System for courses available under each category.

③ MATH1113 Fundamental Mathematics and MATH1103 Calculus will be offered under this category.

④ Students are required to take GFQR1023 Data Analytics for Business under this category.

⑤ Students are required to take GFVM1003 Business Ethics and Corporate Social Responsibility under this category.

⑥ These courses have been recoded with effective from Semester 2 of AY2022/23:

ACCT2003 revised as ACCT2043; ACCT2013 revised as ACCT2053; BUS2013 revised as BUS2053;

BUS4023 revised as BUS4093; FIN2003 revised as FIN2023.

ME Course List of MKT (2021 cohort)*Rev 20230214*

Course Code	Course Title	Units
BUS4063	International Business	3
EBIS3083	e-Customer Behaviours and Web Analytics	3
MKT2013	Service Learning and Community Engagement	3
MKT2023	Digital Marketing Strategy	3
MKT3003	Customer Relationship Management	3
MKT3043	Brand Management	3
MKT3053	Marketing Internship	3
MKT3073	Marketing Communications	3
MKT3083	Digital Marketing Analytics	3
MKT3093	Luxury and Fashion Digital Marketing	3
MKT3103	Digital Content Production and Management	3
MKT4013	Services Marketing	3
MKT4023	Marketing Management in China	3
MKT4033	Retail Management	3
MKT4043	Sales Management	3
MKT4053	Business to Business Marketing	3